ZUGSEIL PATTY

ZUGSEIL's **Patty** is a combination of **Multi Vendor Sourcing** and **Procurement Automation Tools**

- **Procurement automation** a centrally managed procurement governance framework defines where goods are procured, also enabling multi-vendor strategies
- **Enabling procurement automation** once staff member has delivered its requirements through the Shop UI, we have a procurement automation engine through with procurement can setup automatic procurement paths, which again take into account organizational information where to order.

Procurement Analysis Tools

- **procurement objectives** define per procurement category, the objectives why multi-vendor management might make sense to your organization
 - Risk mitigation (e.g., avoiding vendor lock-in)
 - Access to best-of-breed technologies
 - Cost control and negotiation leverage
 - Scalability or global coverage
 - Innovation and flexibility
- **procurement Insights** for getting an overview over past, current and forthcoming procurement activity
- <u>Disposition Manager</u> for supporting manual disposition required for keeping local stock effective

Procurement Automation Tools

- rulebased automation of procurement decisions on handling of internal demand
 - by region
 - by category
 - by volume
- automating procuement decisions in mass-customization product groups, like marketing products where multiple service providers offer overlapping solution spaces
- monitoring the stock levels and make better procurement decisions even within complex product groups, like uniforms.

Procurement Collaboration Tools

<u>ZUGSEIL's MERCATA</u> implements the core processes of catalog collaboration, which are extended by Patty with processes specific to multi-vendor sourcing

- **Vendor-Management-Tools** manage suppliers by centralizing vendor information, tracking performance, ensuring compliance, and streamlining onboarding and contracts.
- **Multi-Vendor catalog inquiry** Escpecially for implementation of multi-vendor strategies, PATTY offers the <u>Alternate Sourcing Management app</u>. it enables digital collaboration process to request alternate product sources, which can then be used in our Procurement Automation Tools.