No transaction fees

All ZUGSEIL solutions are based on the b-op network. This means that by default **transactions are handled directly** between the b-op peers without any artificial man-in-the-middle (like ZUGSEIL). This would make any transaction based model artificially imposed.

As a result ZUGSEIL customers are **paying for the tool**, and not for the usage of the tool.

This means that our customers, when switching from other procurement platforms typically have dramatic cost reductions.